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the Largest Trust
Event in Cyprus

WEALTH FORUM CYPRUS

Advanced Wealth Planning for Foreign Investors

3 TOP REASONS FOR YOU TO ATTEND:

- 30+** International speakers representing key global markets
- 7** Detailed Topics including:
 - *Market Trends in Wealth Planning*
 - *Understanding Corporate Tax Planning*
 - *The Insider's Guide to Litigation – How to Protect Your Client?*
 - *Matrimonial Considerations in Wealth Protection*
 - *Wealth Planning Structure Debate*
 - *Real Estate for Foreign Investors*
- 1** Must-Attend Conference for Trust and Estate Practitioners

YOUR PANEL OF INTERNATIONAL SPEAKERS INCLUDE:

- Olga Boltenko, **WITHERS**
- Stephen Moverley Smith QC, **XXIV OLD BUILDINGS**
- Peter Economides, **TOTALSERVE MANAGEMENT LTD**
- Bartjan Zoetmulder, **LOYENS & LOEFF**
- Graham Wilson, **WILSON ASSOCIATES**
- Steven Landes, **SH LANDES**
- Urs Haegi, **VISCHER**
- Svetlana Ryabokon, **ORACLE**
- Igor Makarov, **GWM AG**
- Elias Neocleous, **ANDREAS NEOCLEOUS & CO LLC**
- Veronica Kazakvech, **CLIFF**
- Irina Paliashvili, **RULG-UKRAINIAN LEGAL GROUP**
- Roustam Vakhitov, **INTERNATIONAL TAX ASSOCIATES**
- Katerina Haslam-Jones, **PADVA, HASLAM-JONES & PARTNERS**
- Rupert D'Cruz, **LITTLETON CHAMBERS**
- Peter Wood, **WITHERS**
- Diana Hartz, **CANTON OF NIDWALDEN**
- Oleh Malsky, **ASTAPOV LAWYERS**
- Ioannis Demetriades, **HORWATH DSP LIMITED**
- Maxim Alekseev, **ALRUD**
- Stockton Birthisel, **ATLAS CORPORATE**
- Svetlana Sdobnikova, **ROTHSCHILD**
- Steve Loveridge, **XCLUSIVE JET CHARTER**
- Igor Ischenko, **RUSSIAN COMMERCIAL BANK**
- Beat Reichen, **SWISS LIFE**
- James Stewart, **MANCHES**

PLUS DON'T MISS - 8 INTERACTIVE BRIEFINGS

- **Learn about New Strategies for Foreign Investors in:**
 - The Netherlands
 - Luxembourg
 - UK
 - Switzerland
- **Find out How to Manage HNWI Investments including:**
 - Holding Structures
 - Real Estate Opportunities
 - Private Jets
 - Investment in Gold

Conference Sponsor:



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13th September 2012
Four Seasons Hotel,
Limmasol
Cyprus



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Morning Briefings

08:30 - 09:20 Briefings (choose 1 of 4)



Briefing 1

The Structures & Strategies for Foreign Investors in the Netherlands

- Holding company considerations
- Inbound vs. outbound investments
- Ownership (privately held or widely held)
- Comparison treaties
- Why/when is Netherlands preferred over other jurisdictions?
- Importance of non-tax features
- Exit strategies
- Shareholder protection
- Financing the investment
- Exchange of information

Bartjan Zoetmulder, **LOYENS & LOEFF**

Briefing 2

Real Estate Options & Citizenship Prospects

- The current trends in real estate - is it a safe asset class?
- The process of acquiring Citizenship-by-Investment via the purchase of real estate
- Jurisdictional overview of real estate options for foreign investors

Briefing 3

Flying High – Structuring for Private Jets

The presentation is intended to give you an introduction to some of the relevant factors to consider when structuring a corporate jet purchase and the way in which the various factors interact and affect the optimal structure.

Stockton Birthisel, **ATLAS CORPORATE**

Steve Loveridge, **XCLUSIVE JET CHARTER**

Nigel Stewart, **XCLUSIVE JET CHARTER**

Briefing 4

Understanding Residence, Tax and Real Estate in Switzerland

- Doing Business
- Tax issues
- Immigration
- Real estate
- Civil law matters

Urs Haegi, **VISCHER**

Afternoon Briefings

16:10-17:00 Briefings (choose 1 of 4)



Briefing 1

Case Studies of Tax Efficient Holding Structures

- Collective investment structures
- Insurance based structures
- Family investment companies

Briefing 2

Luxembourg as an Alternative Jurisdiction for Funds and Foreign Investors

- Why structure your international business through Luxembourg?
- Why Luxembourg funds?
- Why set up business in Luxembourg?
- Why move to Luxembourg?

Graham Wilson, **WILSON ASSOCIATES**

Briefing 3

Immigration to the UK – Current Visa Issues

- Analysis of why new immigration to the UK remains at a record high
- Different types of Visas
- Changes to Entrepreneurs and Investor Visas
- Routes to the UK Citizenship and the new tests
- Changes for sponsors and employers and overseas domestic workers
- The impact of the split in UK Immigration agencies after problems with passport checks

Steven Landes, **SH LANDES**

Briefing 4

Going for Gold – How to Invest in Gold

- Has gold lost its safe haven status? A macro perspective
- Gold: alternative investment or foundation asset?
- Reasons for investing in commodities
- Structuring gold into a portfolio
- Case study

Svetlana Sdobnikova, **ROTHSCHILD**

" I really enjoyed the knowledge sharing panels "

(I Phillips, PwC)

Due to unforeseen circumstances and updated cases going through the court the programme may change and IBC reserves the right to alter the venue and or the speakers.

13th September 2012, Four Seasons Hotel,
Limmasol, Cyprus

08:15 - 09:20 Registration & Coffee

08:30 - 09:20 Morning Briefings

See left box
for more details



Briefings (choose 1 of 4)

Briefing 1

The Structures & Strategies for Foreign Investors in the Netherlands

Briefing 2

Real Estate Options & Citizenship Prospects

Briefing 3

Flying High – Structuring for Private Jets

Briefing 4

Understanding Residence, Tax and Real Estate in Switzerland

09:30 Chair's Opening Remarks
Olga Boltenko, **WITHERS**

09:40 **Money Makes the World Go Round - Market Trends in Wealth Planning**



- Permanent Residence Permits
- Cyprus Naturalisation / Citizenship
- Dynamics created in relation to the March 2012 modernisation of the Cyprus International Trust Law 1992
- Tax incentives for physically moving to Cyprus for individuals and re-domiciling to Cyprus for businesses

Moderated by:

Olga Boltenko, **WITHERS**

Panel Members:

Svetlana Ryabokon, **ORACLE**

Peter Economides,
TOTALSERVE MANAGEMENT LTD

Igor Ischenko, **RUSSIAN COMMERCIAL BANK**

Igor Makarov, **GWM AG**

10:30 **Corporate Tax Planning**



- International tax planning - inbound and outbound investments
- Tax compliance issues - exchange of tax information, anti tax avoidance rules and implementation issues
- Structuring consideration for foreign investors - disclosure of beneficiaries, corporate governance, anti-monopoly and strategic investment laws and currency control restrictions
- Use of Cyprus for foreign investors: SWOT approach

Moderated by:

Olga Boltenko, **WITHERS**

Panel Members:

Elias Neocleous,
ANDREAS NEOCLEOUS & CO LLC

Veronica Kazakvech, **CLIFF**

Irina Paliashvili,
RULG-UKRAINIAN LEGAL GROUP

Roustam Vakhitov,
INTERNATIONAL TAX ASSOCIATES

11:20 Coffee & Networking

11:50 **The Insider's Guide to Litigation – How to Protect Your Client?**

- Arbitration v Litigation – which is better for your client?
- The advantages and disadvantages to HNWIs of each
 - dealing with multiparty disputes
 - flexibility of arbitration (as to procedural rules, arbitrators etc.)
 - what is and is not 'arbitrable'
 - finality of arbitrations
 - enforcement (of case management directions as well as awards and judgments)
- Drafting relevant arbitration and litigation clauses - practical tips
 - interim relief (in an English and Cypriot context)
 - freezing injunctions
 - other injunctions
 - undertakings in damages
 - contempt of court
 - obligations of third parties
 - enforcement abroad (practical issues to consider abroad)

- Case Studies

Moderated by:
Peter Wood, **WITHERS**

Panel Members
Katerina Haslam-Jones,
PADVA, HASLAM-JONES & PARTNERS
Rupert D'Cruz, **LITTLETON CHAMBERS**
Stephen Moverley Smith QC,
XXIV OLD BUILDINGS

12:30 Canton Case Study: Advantages of Switzerland

- Key aspects for foreign residents
- Nidwalden – the heart of Switzerland
- Nidwalden – tax outlook for 2012

Diana Hartz, **CANTON OF NIDWALDEN**

13:10 Lunch & Networking

14:10 Wealth Planning Structure Debate – Which will see your client Protected?



- Foundations
- Trusts
- PTCs
- Life Insurance

Svetlana Ryabokon, **ORACLE**
Peter Economides,
TOTALSERVE MANAGEMENT LTD
Life Insurance Provider – **SWISS LIFE**
Beat Reichen, **SWISS LIFE**

15:00 Matrimonial Considerations in Wealth Protection

- Forum shopping and jurisdictional disputes
- International divorce
- International Marital Agreements
- Family governance, trusts and divorce

James Stewart, **MANCHES**
Rebecca Cockcroft, **MANCHES**

15:20 Real Estate for Foreign Investors



- Who can purchase what real estate in Cyprus
- Individual / trust/ company owner
- Taxes/ Duties/ VAT
- Common problems and how to avoid them

Oleh Malsky, **ASTAPOV LAWYERS**
Ioannis Demetriades, **HORWATH DSP LIMITED**
Maxim Alekseev, **ALRUD**

16:00 Coffee & Networking

16:10-17:00 Afternoon Briefings

See left box
for more details



Briefings (choose 1 of 4)

Briefing 1
Case Studies of Tax Efficient Holding Structures

Briefing 2
Luxembourg as an Alternative Jurisdiction for Funds and Foreign Investors

Briefing 3
Immigration to the UK – Current Visa Issues

Briefing 4
Going for Gold – How to Invest in Gold

17:10 End of conference & Drinks Reception



Want to profile your solutions and expertise in front of this senior-level delegation of decision-makers?

A wide range of sponsorship openings are available, including speaking opportunities, branded networking functions, tailored marketing campaigns, exhibition areas and product demonstrations.

Contact David Gold to discuss: +44 (0)20 7017 7243 or david.gold@informa.com

Testimonials from Past IBC Events

"Great speakers and interesting subjects"

(H Doull, IFM Trust)

"Hearing overall view on industry future and what opportunities may arise was very useful"

(Jessica Morris, Carey Trustees Limited)

Dear Practitioner,

With Cyprus taking over the Presidency of the EU and brand new Trust Law Legislation. Cyprus is a jurisdiction that offers a number of exciting opportunities in 2012.

Therefore, IBC and Olga Boltenko (Withers) have created the annual **Wealth Forum Cyprus Conference**, the only event showcasing over 30 expert international perspectives and insights into accessing and catering for foreign investors.

Both Olga and I look forward to welcoming you in September.

Best wishes,



Jonathan Olver
Senior Conference Producer
IBC Conferences

"Very good. Excellent staff support and knowledgeable speakers"

(Watterson, Isle of Man Government)

"Very interesting and top people"

(Cremona, Ganado & Ass.)

Conference Sponsor



RCB is a boutique bank that offers comprehensive wealth management services to successful private clients managing their family wealth outside Russia and the CIS. It also

provides a wide range of investment and corporate banking services for the companies they own by offering customized financial solutions. RCB was founded in 1995 in Cyprus and operates as a member of the VTB Group, a leading international financial services group of Russian origin. RCB's network includes two branches in Cyprus and representative offices in London and in Moscow. For further information, please visit

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if you are looking to settle in the heart of Switzerland. Businesses and Individuals wishing to move to Canton Nidwalden will find outstanding conditions and a Swiss location of high quality.



Xclusive Jet Charter Ltd (XJC) was formed to provide aircraft charter,

management and operational support to an existing client base. The two directors of XJC, having been colleagues and worked closely for many years joined forces to form a partnership with the aim that their clients should have their aircraft managed efficiently, professionally and safely. Their skills are defined as the management of privately owned and operated aircraft, along with the chartering of commercially available business type aircraft.

"Excellent overview on the benefits and pitfalls of given structures in the CIS"
(T Childe, Quilter)